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# Retirement Assessment Questionnaire

## PERSONAL INFORMATION

Name (Last, First, MI)

Spouse/Partner's Name (Last, First, MI)

Street Address

Street Address

City, State, and ZIP Code

City, State, and ZIP Code

Email

Email

Phone (Home) (Work)

Phone (Home) (Work)

Date of Birth

Date of Birth

Estimated Retirement Date

Estimated Retirement Date

## Employment Information

Employer (Self)

Employer (Spouse/Partner)

Position (Self)

Position (Spouse/Partner)

Years with Company (Self)

Years with Company (Spouse/Partner)

Annual Earned Income (Self)

Annual Earned Income (Spouse/Partner)

**Investment and Insurance Products: NOT FDIC Insured / NO Bank Guarantee / MAY Lose Value**

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**Please enclose, along with this questionnaire, a copy of the following:**

- Most recent *quarterly* 401(k) statement
- Lump-Sum estimate for *Current & Projected* values upon retirement

### *Loan/Debt Information*

**Current Home** Value \$ \_\_\_\_\_ Mortgage Balance \$ \_\_\_\_\_ Interest Rate \_\_\_\_\_ %  
Estimated Pay-off Date \_\_\_\_\_  
Do you intend to sell?  Yes  No When? \_\_\_\_\_

**Home Equity Loan** Balance \$ \_\_\_\_\_ Interest Rate \_\_\_\_\_ %

**Other Debt** (Credit card, Car loan, etc.) Balance \$ \_\_\_\_\_ Interest Rate \_\_\_\_\_ %

**Other Property** (Rental, Vacation, Raw Land, etc.) Value \$ \_\_\_\_\_ Mortgage Balance \$ \_\_\_\_\_ Interest Rate \_\_\_\_\_ %  
Do you intend to sell?  Yes  No When? \_\_\_\_\_  
If yes, estimated after-tax gain \$ \_\_\_\_\_

**Home Equity Loan** Balance \$ \_\_\_\_\_ Interest Rate \_\_\_\_\_ %

### *Portfolio Information*

**Stock & Bond Portfolio** (outside company plan) \$ \_\_\_\_\_ All statements included?  Yes  No

**Liquid Investments** (Money Market, Savings, CDs, etc.) \$ \_\_\_\_\_ All statements included?  Yes  No

**Individual Retirement Acct.** (Traditional, Roth) \$ \_\_\_\_\_ All statements included?  Yes  No

**Spouses Retirement Plans** (IRAs, 401(k), etc.) \$ \_\_\_\_\_ All statements included?  Yes  No

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## Risk Tolerance

What do you expect your overall risk level to be during your retirement years?

Conservative       Moderately Conservative       Moderate       Moderately Aggressive       Aggressive

## Additional Income Sources

**Employment After Retirement**      \$ \_\_\_\_\_ Beginning Age \_\_\_\_\_ Ending Age \_\_\_\_\_  
(Annual, Before-tax)

**Other Income**      \$ \_\_\_\_\_ Beginning Age \_\_\_\_\_ Ending Age \_\_\_\_\_  
(Pension, Rental Income, etc.) (Annual, Before-Tax)

Adjusted annually for inflation?  Yes  No

**Spouse's Retirement Benefits**      \$ \_\_\_\_\_ Beginning Age \_\_\_\_\_ Ending Age \_\_\_\_\_  
(Pension, Lump-sum, etc.) (Annual, Before-tax)

Adjusted annually for inflation?  Yes  No

**Social Security Income**      \$ \_\_\_\_\_ Beginning Age \_\_\_\_\_ Ending Age \_\_\_\_\_  
(Monthly - Before Taxes)

**Spouses Soc. Security Income**      \$ \_\_\_\_\_ Beginning Age \_\_\_\_\_ Ending Age \_\_\_\_\_  
(Monthly - Before Taxes)

**Inheritance, legal settlement, etc.**      \$ \_\_\_\_\_ Beginning Age \_\_\_\_\_ Ending Age \_\_\_\_\_  
(After Taxes)

Anticipated annual **AFTER-TAX** income needs at retirement from all sources \$ \_\_\_\_\_

## Estate Planning

Passing on your retirement assets to your beneficiaries is of great importance to some retirees, but not so to others. How important to you is estate planning, or passing on your assets to future generations?

Very Important       Somewhat Important       Not Motivated Either Way       Not Important

Do you have a living trust?       Yes  No      Last Updated \_\_\_\_\_

Do you have a will?       Yes  No      Last Updated \_\_\_\_\_

Do you have children?       Yes  No      How Many? \_\_\_\_\_ Ages? \_\_\_\_\_

This questionnaire is for informational gathering purposes only. If you become a client of Wells Fargo Advisors you will receive official account opening documents that will address numerous items including your tolerance for risk. The information contained in the official account opening documents will supersede this questionnaire.

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