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Retirement Assessment Questionnaire

PERSONAL INFORMATION

Name (Last, First, MI)

Spouse/Partner's Name (Last, First, MI)

Street Address

Street Address

City, State, and ZIP Code

City, State, and ZIP Code

Email

Email

Phone (Home)

(Work)

Phone (Home)

(Work)

Date of Birth

Date of Birth

Estimated Retirement Date

Estimated Retirement Date

Employment Information

Employer (Self)

Employer (Spouse/Partner)

Position (Self)

Position (Spouse/Partner)

Years with Company (Self)

Years with Company (Spouse/Partner)

Annual Earned Income (Self)

Annual Earned Income (Spouse/Partner)

Investment and Insurance Products: NOT FDIC Insured / NO Bank Guarantee / MAY Lose Value

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Please enclose, along with this questionnaire, a copy of the following:

- Most recent *quarterly* 401(k) statement
- Lump-Sum estimate for *Current & Projected* values upon retirement

Loan/Debt Information

Current Home Value \$ _____ Mortgage Balance \$ _____ Interest Rate _____ %
Estimated Pay-off Date _____
Do you intend to sell? Yes No When? _____

Home Equity Loan Balance \$ _____ Interest Rate _____ %

Other Debt Balance \$ _____ Interest Rate _____ %
(Credit card, Car loan, etc.)

Other Property Value \$ _____ Mortgage Balance \$ _____ Interest Rate _____ %
(Rental, Vacation, Raw Land, etc.)
Do you intend to sell? Yes No When? _____
If yes, estimated after-tax gain \$ _____

Home Equity Loan Balance \$ _____ Interest Rate _____ %

Portfolio Information

Stock & Bond Portfolio \$ _____ All statements included? Yes No
(outside company plan)

Liquid Investments \$ _____ All statements included? Yes No
(Money Market, Savings, CDs, etc.)

Individual Retirement Acct. \$ _____ All statements included? Yes No
(Traditional, Roth)

Spouses Retirement Plans \$ _____ All statements included? Yes No
(IRAs, 401(k), etc.)

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Risk Tolerance

What do you expect your overall risk level to be during your retirement years?

Conservative Moderately Conservative Moderate Moderately Aggressive Aggressive

Additional Income Sources

Employment After Retirement \$ _____ Beginning Age _____ Ending Age _____
(Annual, Before-tax)

Other Income \$ _____ Beginning Age _____ Ending Age _____
(Pension, Rental Income, etc.) (Annual, Before-Tax)

Adjusted annually for inflation? Yes No

Spouse's Retirement Benefits \$ _____ Beginning Age _____ Ending Age _____
(Pension, Lump-sum, etc.) (Annual, Before-tax)

Adjusted annually for inflation? Yes No

Social Security Income \$ _____ Beginning Age _____ Ending Age _____
(Monthly - Before Taxes)

Spouses Soc. Security Income \$ _____ Beginning Age _____ Ending Age _____
(Monthly - Before Taxes)

Inheritance, legal settlement, etc. \$ _____ Beginning Age _____ Ending Age _____
(After Taxes)

Anticipated annual **AFTER-TAX** income needs at retirement from all sources \$ _____

Estate Planning

Passing on your retirement assets to your beneficiaries is of great importance to some retirees, but not so to others. How important to you is estate planning, or passing on your assets to future generations?

Very Important Somewhat Important Not Motivated Either Way Not Important

Do you have a living trust? Yes No Last Updated _____

Do you have a will? Yes No Last Updated _____

Do you have children? Yes No How Many? _____ Ages? _____

This questionnaire is for informational gathering purposes only. If you become a client of Wells Fargo Advisors you will receive official account opening documents that will address numerous items including your tolerance for risk. The information contained in the official account opening documents will supersede this questionnaire.

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